

KPI Stoplight Report Program

The Key to Achieving Revenue Cycle KPI Excellence

The **key foundational element** for the highest-level revenue cycles is tracking and benchmarking KPIs. Data tells a story and serves as a vital tool to drive smart work.

We developed our Stoplight Report to effectively track all the industry standard revenue cycle benchmark targets in a visual format. This allows your team to visualize their progress towards their targets and empowers them to **positively impact your bottom line!**

Our customized program utilizes the “learn by doing” method. By providing guidance and education throughout the development and implementation of your Stoplight Report, your team will have the knowledge and skills needed to optimize this tool, and your revenue cycle, for years to come.

This Program Includes:



Tool Kit:

The Stoplight Report Tool Template

Customized central location for all the industry KPI benchmark targets and calculations your Revenue Cycle team needs to track their progress and drive them towards excellence.

Contact us to learn more!



Guided Mentorship: One-on-One Sessions

Building Your Stoplight Report

- Guidance in backfilling **6 months** of data
- Advisement on which reports to run to capture the necessary data
- Instructions & best practices for maintaining the tool
- Collaboration with all **key stakeholders** in PFS, HIM, & Finance

Education on all Revenue Cycle KPIs

- Achieve a **deep level** of understanding of the KPIs and how to impact them
- Learn how to empower your Revenue Cycle Team with the data and drive their **passion for success.**



Implementation:

Kick-Off with the Revenue Cycle Team: Introducing the Stoplight

- Introduce your new Stoplight Report with a “**Rev’n up the Revenue Cycle**” meeting! *(Alternate names are available upon request).*
- We will facilitate and **build excitement** around your revenue cycle goals and allow the data to inspire your team to excellence.
- Establish and boost engagement amongst your team to drive smart work and **maximize reimbursement.**

This customized program is built around a quarter (3-month) period and can be extended month to month, as necessary.