# Payor Contracting Optimization Program
## *Revitalize and Centralize Your Managed Care*

Understanding and organizing payor contracts is often a daunting task that easily gets procrastinated. What if we told you we have developed a tool that is like having an *"easy button"* in your back pocket?

Our Payor Matrix deciphers the essential reimbursement and key language in your payor contracts and houses them in a central location. This tool becomes your *"one-stop shop" for managed care* and puts the contract provisions at your fingertips allowing you to be in compliance and *maximize your reimbursement.*

## This Program Includes:

**Contact us to learn more!**

### Tool Kit:
- **Payor Matrix Template**
- **Payor Negotiations Decision/Recommendation Template**

### Guided Mentorship: One-on-One Sessions

**Review and Build**
- Assistance in reviewing all payor contracts
- Advisement on contract issues of concern
- Construction of your Payor Matrix – *central repository for essential contract information*
- Instructions & best practices to maintain your payor contracting tools

**Payor Contracting Education**
- Gain an understanding of common contract terms and important contract provisions
- Acquire effective payor contract negotiation skills
- Achieve a deep level of understanding of your specific contract provisions
- Educational Session: "Reimbursement 101"
    - *This seminar class simplifies reimbursement models and provides leaders and team members with foundational reimbursement knowledge. Session is customized to your organization type: CAH, RHC or PPS.*

### Implementation:
- Introduce your new Payor Contracting Matrix to all key stakeholders and watch the magic of knowledge work wonders within your organization.
- Obtain best practices to maintain your payor matrix and conduct audits to ensure your contracts are reimbursing your organization correctly.

*This customized program is built around a quarter (3-month) period and can be extended month to month, as necessary.*

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